

Investment professionals know that trying to beat the index or time the market by predicting the next best performing asset class is futile to achieving long-term consistent performance. Studies have shown that individuals who do try, on average, yield a lower annual return than the market average over the long-term. As you can see from the chart, the S&P 500 has been trending higher since 2010. The average return among other asset classes is very low in 2014 relative to other years. In all years prior to 2010, the average return for all asset classes outperformed the S&P 500.

Diversification, although out of favor in the recent years, has proven to add value over the long-term. Single asset classes will often outperform or underperform significantly over short time periods. With that noted, short-term underperformance of a diversified strategy does not mean diversification has failed. Diversification is a long-term investment strategy and should not be judged by short-term metrics.

	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	AROR*
<i>Calendar Year Total Returns for Major Asset Classes</i> <small>(Annual Compounding)</small>	8.44%	10.25%	55.83%	25.55%	34.00%	32.15%	39.42%	5.24%	78.51%	27.82%	7.84%	18.22%	39.09%	13.52%	10.43%
	3.22%	2.48%	47.38%	20.52%	13.94%	26.34%	11.17%	-0.02%	40.49%	25.69%	3.02%	18.20%	36.34%	13.39%	9.43%
	1.60%	-6.17%	39.05%	20.25%	13.54%	15.77%	6.97%	-36.20%	36.15%	18.88%	2.09%	17.32%	32.04%	6.09%	8.80%
	-2.62%	-15.94%	38.59%	20.01%	7.48%	15.60%	6.19%	-36.55%	31.78%	14.82%	-1.91%	16.04%	22.78%	5.97%	5.28%
	-6.38%	-16.46%	28.34%	10.74%	4.83%	13.75%	5.56%	-41.80%	25.92%	7.75%	-2.75%	15.88%	1.51%	1.04%	5.26%
	-11.85%	-18.37%	4.10%	4.34%	3.34%	4.33%	4.11%	-43.38%	5.93%	6.54%	-12.14%	4.22%	-2.02%	-2.19%	3.85%
	-21.44%	-21.96%	2.04%	3.34%	2.43%	2.52%	1.20%	-53.33%	2.81%	1.42%	-18.42%	1.76%	-2.60%	-4.90%	2.22%
<i>Average</i>	-4.15%	-9.45%	30.76%	14.96%	11.36%	15.78%	10.66%	-29.44%	31.66%	14.70%	-3.18%	13.09%	18.16%	4.70%	6.47%
<i>Median</i>	-2.62%	-15.94%	38.59%	20.01%	7.48%	15.60%	6.19%	-36.55%	31.78%	14.82%	-1.91%	16.04%	22.78%	5.97%	5.28%
<i>Low</i>	-21.44%	-21.96%	2.04%	3.34%	2.43%	2.52%	1.20%	-53.33%	2.81%	1.42%	-18.42%	1.76%	-2.60%	-4.90%	2.22%
<i>High</i>	8.44%	10.25%	55.83%	25.55%	34.00%	32.15%	39.42%	5.24%	78.51%	27.82%	7.84%	18.22%	39.09%	13.52%	10.43%
<i>Range (high - low)</i>	29.89%	32.22%	53.79%	22.21%	31.57%	29.62%	38.22%	58.57%	75.69%	26.40%	26.27%	16.46%	41.70%	18.42%	8.21%
	S&P500		MSCI US Mid Cap 450		MSCI US Small Cap 1750		MSCI EAFE		MSCI Emerging Markets		Barclays US Aggregate		CPI		

AROR - Annualized rate of return earned over all calendar periods shown 2001-2014 (Monthly Compounding)

***Take a look at what other industry experts are saying about the markets and how to stay focused on what matters.***

### Mission Impossible: Beating the Market Forever

By Wesley Gray, PhD

The remarkable fact is that nobody can beat the market forever — not even Warren Buffett.

A quick glance at the most recent Berkshire Hathaway annual report (PDF) highlights an amazing data point. **Read More**

### You Are Not Supposed to Beat the Index!

CNBC.com by Jerry Lynch

I read a lot of articles on investments, returns and how most people do not beat the index in their portfolio. Let me set the record straight. The question of “did your portfolios beat the index last year” is a trick question. An index is not a portfolio and if you are beating the index (let’s say the Nasdaq or S&P) then you are probably doing something very wrong! Let me explain. **Read More**

### The Best Investment Strategy: Getting Out of Our Own Way

New York Times by Carl Richards

We’re still making the same old mistake of buying investments when prices are high and selling them once their prices have fallen. **Read More**